

FY2026.3 Consolidated Performance Summary

(millions of yen)

	Results FY2025.3		Results FY2026.3		Changes from the Previous Year		Forecasts FY2027.3	
Net Sales	72,918		72,049		△ 868	(△1.2%)	80,000	
Japan Sales	45,126	(61.9%)	46,176	(64.1%)	1,050	(2.3%)	47,000	(58.7%)
Overseas Sales	27,792	(38.1%)	25,873	(35.9%)	△ 1,918	(△6.9%)	33,000	(41.3%)
North America	6,907	(24.9%)	6,968	(26.9%)	60	(0.9%)	8,700	(26.4%)
Europe	10,652	(38.3%)	10,121	(39.1%)	△ 531	(△5.0%)	13,300	(40.3%)
China	6,235	(22.4%)	4,981	(19.3%)	△ 1,254	(△20.1%)	5,700	(17.3%)
Other Areas	3,995	(14.4%)	3,801	(14.7%)	△ 194	(△4.9%)	5,300	(16.0%)
Operating Profit	316	0.4%	113	0.2%	△ 202	(△64.2%)	1,800	2.3%
Ordinary Profit	474	0.7%	952	1.3%	477	(100.6%)	1,900	2.4%
Extraordinary Profit or Loss	△ 125		661		787	-	400	
Net Profit (*1)	405	0.6%	1,141	1.6%	736	(181.7%)	1,600	2.0%
Exchange Rate US\$	151.6 yen		149.7 yen		△1.9 yen		155.0 yen	
Exchange Rate EUR	164.0 yen		169.0 yen		5.1 yen		185.0 yen	
Exchange Rate CNY	21.0 yen		20.8 yen		△0.2 yen		22.0 yen	
Sales by Business Segment	72,918		72,049		△ 868	(△1.2%)	80,000	
Musical Instruments and Education Related Business	58,379	(80.1%)	56,492	(78.4%)	△ 1,886	(△3.2%)	65,800	(82.3%)
Material Processing Business	9,729	(13.3%)	10,343	(14.4%)	613	(6.3%)	8,900	(11.1%)
Others	4,809	(6.6%)	5,213	(7.2%)	403	(8.4%)	5,300	(6.6%)
Operating Profit by Business Segment	316	0.4%	113	0.2%	△ 202	(△64.2%)	1,800	2.3%
Musical Instruments and Education Related Business	△ 701	△1.2%	△ 852	△1.5%	△ 150	-	1,200	1.8%
Material Processing Business	859	8.8%	756	7.3%	△ 102	(△12.0%)	400	4.5%
Others	236	4.9%	271	5.2%	34	(14.7%)	250	4.7%
Sales of Keyboard Instruments								
Piano	20,367		19,241		△ 1,125	(△5.5%)	23,800	
Japan Sales	4,335	(21.3%)	4,648	(24.2%)	313	(7.2%)	5,300	(22.3%)
Overseas Sales	16,031	(78.7%)	14,592	(75.8%)	△ 1,439	(△9.0%)	18,500	(77.7%)
Digital Piano	13,794		13,050		△ 743	(△5.4%)	17,500	
Japan Sales	2,864	(20.8%)	2,662	(20.4%)	△ 201	(△7.0%)	3,800	(21.7%)
Overseas Sales	10,930	(79.2%)	10,388	(79.6%)	△ 542	(△5.0%)	13,700	(78.3%)

*1 Net Profit is this term's net profit attributing to the shareholders of the parent company.

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